

Operating results

1Q 2021



Progressive urban solutions



20

years on the real estate market

completed projects

22

2,3

mln sq m

put into operation

PIONEER GROUP

revenue for 2020*

46,5

billion rubles

1,5

mln sq m

under design and construction

high credit ratings

BBB+(RU)

ruBBB+

A-|ru|

OPERATING RESULTS

10,8 ^{+32%} billion rubles

Sales **8,2** billion rubles

47,1 ^{+16%} thnd sq m

Volume of sales **40,6** thnd sq m

62% **36%** **60%** **59%**

Share of sales with escrow

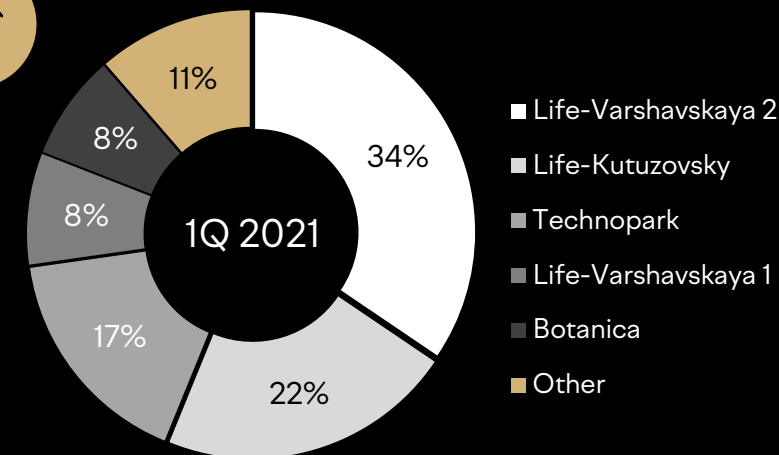
Share of mortgage sales

1Q 2021
1Q 2020

236 thnd rub./sqm

Average retail price of residential real estate **202** thnd rub./sqm

Sales structure by projects for 1Q 2021



HIGHLIGHTS 1Q 2021



5,5 billion rubles

Were purchased entitlements for 2 land parcels in Moscow for housing construction of 339 thnd sq m of gross area



262 million rubles

Was paid as a coupon yield to bonds holders. All obligations were met and repaid within the deadline and in full manner



100% shares of Pioneer Group

Was unpledged under corporate loan by refinancing of liabilities

HIGHLIGHTS 1Q 2021



School

Was obtained permit of construction for school for 900 pupils in Life-Varshavskaya 2 project



Brookes LIFE

In March 2021 two-language kindergarden opened the doors in Life-Botanichesky sad 2



84thnd sq m

Was put into operation in 1Q 2021:

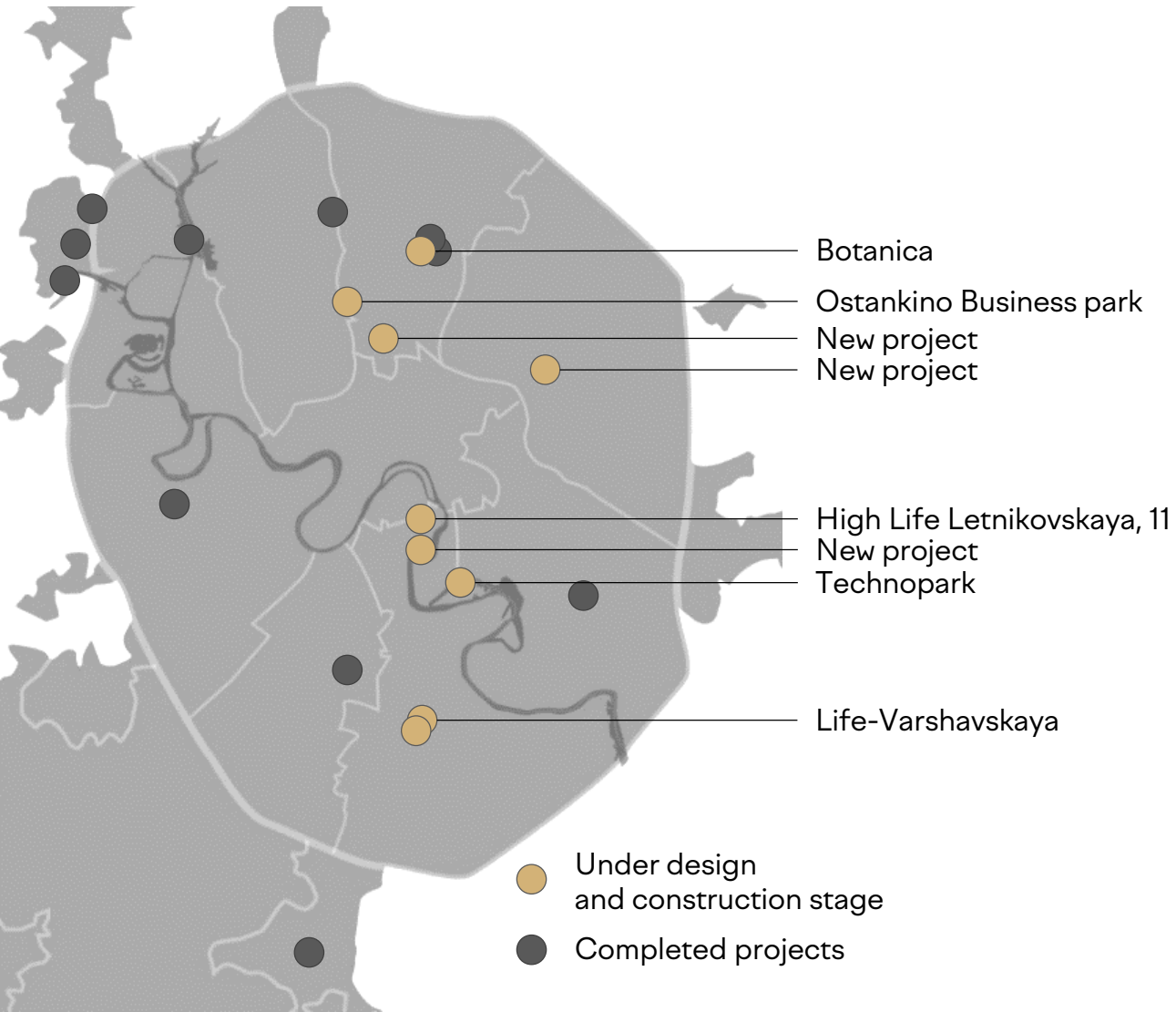
- Life-Varshavskaya 2 (1st phase)
- YE'S Botanica



TOP-10

According to putting into operation in Moscow in the 1st quarter of 2021 (according to ERZ, April 2021)

PROJECTS



⤴ The area of objects under construction

469 thnd sq m

⤴ The area of objects at the design stage

992 thnd sq m

⤴ The area of completed objects

MOSCOW

1 564 thnd sq m

SAINT-PETERSBURG

751 thnd sq m

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